

## POLISH FINANCIAL SUPERVISION AUTHORITY

Current Report No.

35

/

2017

Date:

November 5th 2017

Abbreviated issuer name

INTERCARS

Subject:

Monthly sales report of the Inter Cars Group

Legal basis:

Art. 17.1 of MAR – Inside information

Text of the report:

In order to enhance the transparency and predictability of the financial results of Inter Cars S.A. (the "Company"), the Company's Management Board hereby presents a monthly report on the revenue of the Inter Cars Group distribution companies.

## Appendices

File	Description
RB_35_APPENDIX_Monthly sales report	

INTER CARS S.A.	(full issuer name)
INTERCARS	Trade
(abbreviated issuer name)	(sector according to the WSE)
02-903	Warsaw, Poland
(postal code)	(city/town)
Powisńska	64
(street)	(number)
714-19-16	714-19-18
(phone)	(fax)
bzarzadu@intercars.com.pl	intercars.com.pl
(email)	(www)
118-14-52-946	014992887
(NIP)	(Industry Identification Number – REGON)

## Signatures of authorised representatives

Date	Full name	Position	Signature
November 5th 2017	Krzysztof Soszyński	Vice President of the Management Board	
November 5th 2017	Piotr Zamora	Member of the Management Board	

## Appendix to Current Report No. 35/2017

### Monthly sales report of the Inter Cars Group

	<b>Oct 2016 PLNm</b>	Oct 2017 PLNm	% change	<b>Jan–Oct 2016 PLNm</b>	<b>Jan–Oct 2017 PLNm</b>	% change
<b>Total sales of Inter Cars S.A.</b>	<b>438.5</b>	<b>512.2</b>	<b>16.8%</b>	<b>3,945.3</b>	<b>4,412.7</b>	<b>11.8%</b>
<i>including sales of Inter Cars S.A.'s goods in Poland</i>	311.2	368.7	18.5%	2,814.1	3,158.3	12.2%
INTER CARS SLOVENSKA REPUBLIKA S.R.O.	16.3	18.6	13.8%	146.4	159.6	9.0%
INTER CARS CESKA REPUBLIKA S.R.O.	17.3	22.1	27.9%	149.0	176.7	18.6%
INTER CARS UKRAINE	15.0	18.9	26.4%	125.3	160.2	27.8%
INTER CARS HUNGARIA KFT	16.9	23.4	38.8%	144.0	205.5	42.6%
INTER CARS D.D.O. (Croatia)	18.9	22.5	18.9%	158.2	184.2	16.4%
INTER CARS ROMANIA S.R.L.	51.3	59.8	16.6%	450.2	510.3	13.3%
INTER CARS LIETUVA UAB	24.3	30.0	23.6%	194.7	224.7	15.4%
INTER CARS LATVIJA SIA	17.9	24.0	34.1%	134.7	173.4	28.8%
INTER CARS BULGARIA LTD	19.1	26.2	37.2%	145.5	198.2	36.2%
INTER CARS ITALIA S.R.L.	4.6	6.8	48.2%	43.5	60.9	40.1%
INTER CARS SLOVENIA	1.9	3.1	63.8%	15.8	23.7	49.9%
INTER CARS Eesti OU (Estonia)	3.9	5.8	50.3%	30.6	40.9	33.6%
INTER CARS PIESE AUTO S.R.L. (Moldova)	0.3	1.0	230.7%	1.7	7.7	360.0%
INTER CARS d.o.o. (Bosnia)		1.0			2.2	
<b>Sales of distribution companies abroad</b>	<b>207.6</b>	<b>263.3</b>	<b>26.8%</b>	<b>1,739.7</b>	<b>2,128.2</b>	<b>22.3%</b>
CONSOLIDATION ELIMINATIONS *	-92.0	-107.3	16.6%	-846.0	-941.5	11.3%
<b>Sales of Inter Cars Group distribution companies</b>	<b>554.1</b>	<b>668.2</b>	<b>20.6%</b>	<b>4,838.9</b>	<b>5,599.4</b>	<b>15.7%</b>

\*Inter Cars S.A.'s sales to its distribution subsidiaries are eliminated; sales between the subsidiaries or the subsidiaries' sales to Inter Cars S.A. are not eliminated.

#### **Legal basis:**

*Art. 17.1 of MAR – Inside information*