

Appendix to Current Report No. 16/2013

Monthly sales report of the Inter Cars Group – March

	Mar 2012 PLN [mln]	Mar2013 PLN[mln]	change%	Jan-Mar 2012 PLN[mln]	Jan-Mar 2013 PLN[mln]	Change%
Total sales of Inter Cars S.A.	224,1	215,6	-3,8%	570,8	583,1	2,2%
<i>including sales of Inter Cars S.A.'s goods in Poland</i>	170,9	159,8	-6,5%	436,6	432,0	-1,0%
INTER CARS SLOVENSKA REPUBLIKA S.R.O.	9,8	9,1	-6,7%	26,7	25,6	-4,2%
INTER CARS CESKA REPUBLIKA S.R.O.	8,8	8,7	-1,8%	24,1	24,3	0,8%
INTER CARS UKRAINA	9,1	9,2	1,5%	23,5	24,6	4,6%
INTER CARS HUNGARIA KFT.	2,0	1,9	-7,0%	5,9	5,8	-0,6%
INTER CARS LTD (Croatia)	5,5	6,8	22,4%	16,2	17,7	9,3%
INTER CARS ROMANIA S.R.L.	10,5	12,5	19,3%	24,1	32,6	35,3%
INTER CARS LETUVA UAB	8,8	10,2	15,8%	23,1	28,2	22,1%
INTER CARS LETUVA SIA	1,2	2,0	59,8%	3,0	5,4	79,4%
INTER CARS BULGARIA LTD	0,2	1,8	642,9%	0,8	4,5	490,0%
„INTER CARS ITALY” JC AUTO S.R.L.	1,6	1,7	1,1%	4,3	5,9	38,4%
Sales of distribution companies abroad	57,5	63,6	10,6%	151,6	174,5	15,1%
CONSOLIDATION ELIMINATIONS *	-26,3	-32,5	23,8%	-65,8	-83,3	26,6%
Sales of Inter Cars Group distribution companies	255,4	246,7	-3,4%	656,6	674,3	2,7%

* the eliminations relate to sales of Inter Cars S.A. to its distribution subsidiaries, however they do not include sales between the subsidiaries or their sales to IC S.A.